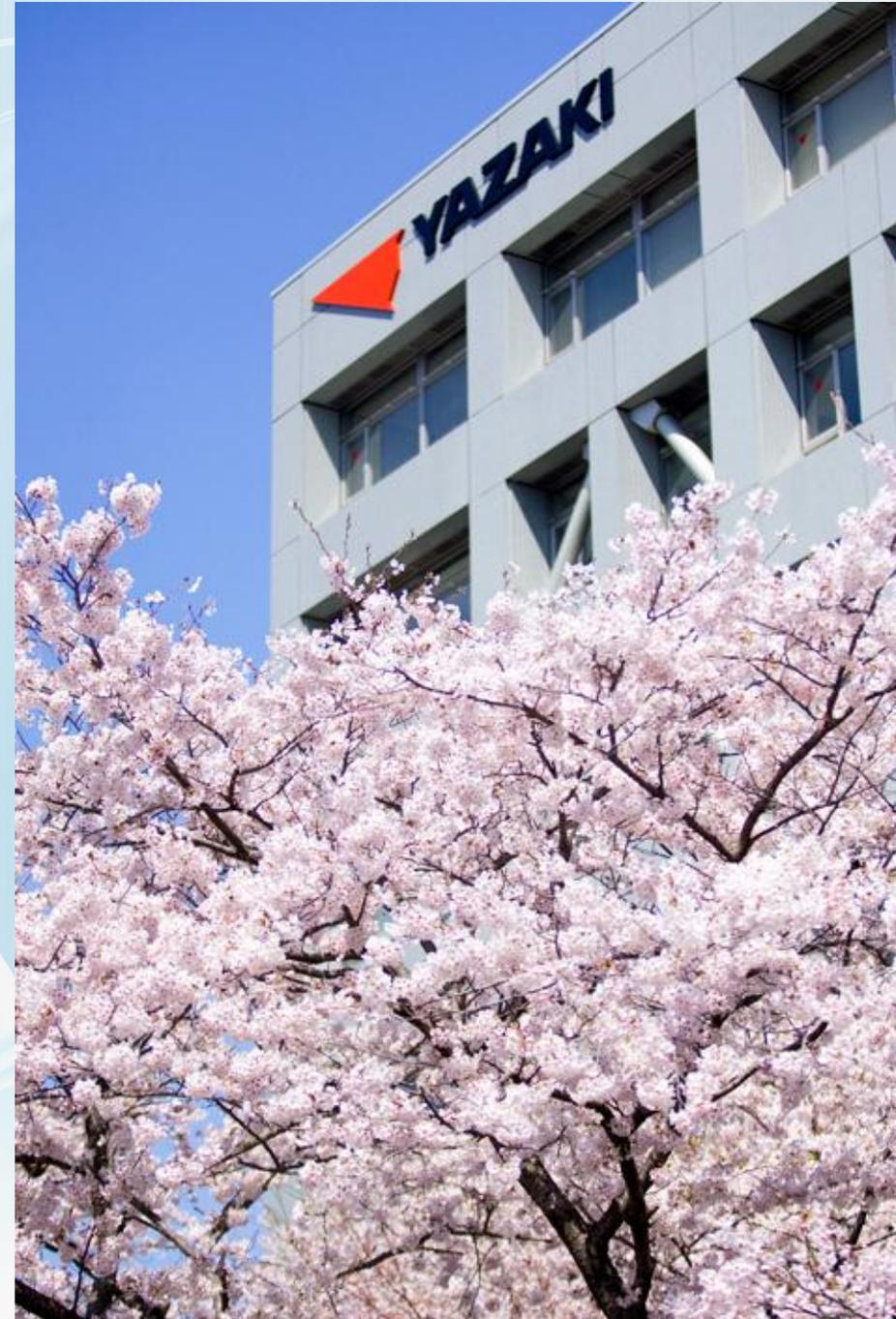


YAZAKI Corporate Overview



Corporate Policy

**A corporation in step
with the world**

**A corporation needed
by society**

Distinguishing Characteristics

Major Global Wire Harness Market Share

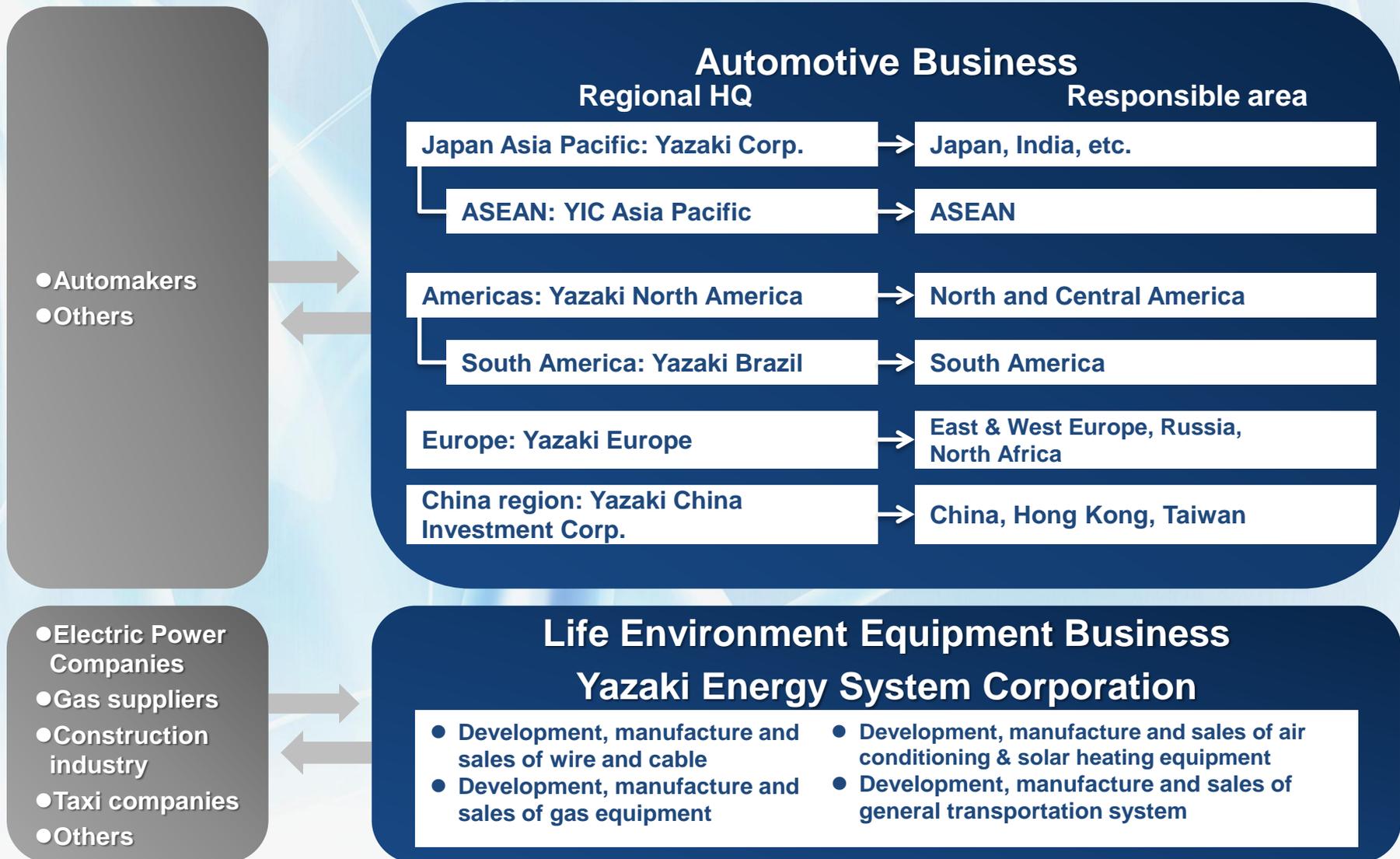
Global Business Operations

- 46 countries/regions, 166 affiliates, 619 locations (including Japan) (as of June 20, 2017)

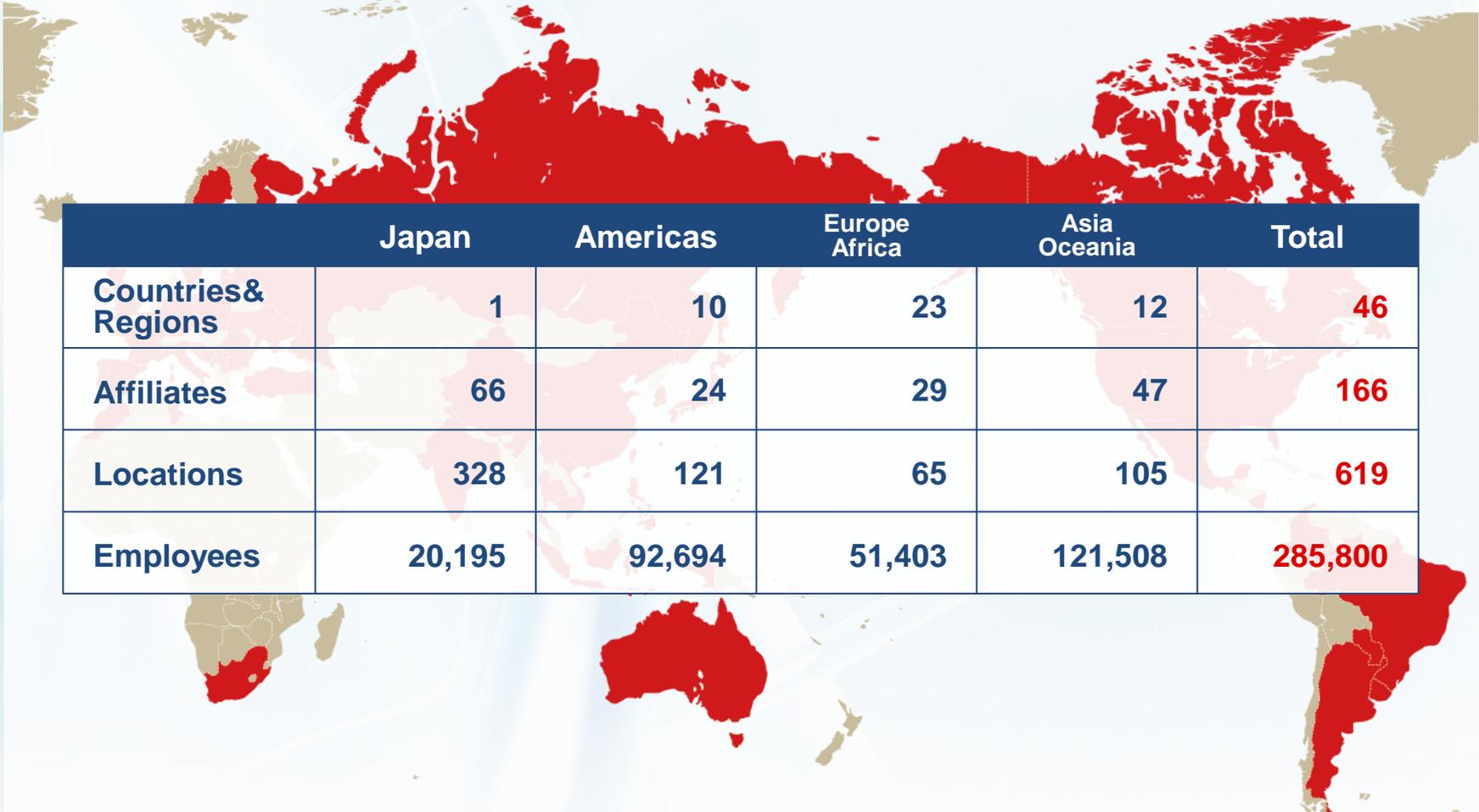
Diversified Business Operations

- **Automotive Business**
 - Wire Harnesses, meters, charging connectors
- **Life Environment Equipment Business**
 - Electric wires and cables, gas equipment, air conditioning systems, solar heating systems, general transportation systems
- **New Businesses**
 - Environment/recycling, nursing care, agribusiness

Introduction to Yazaki Group

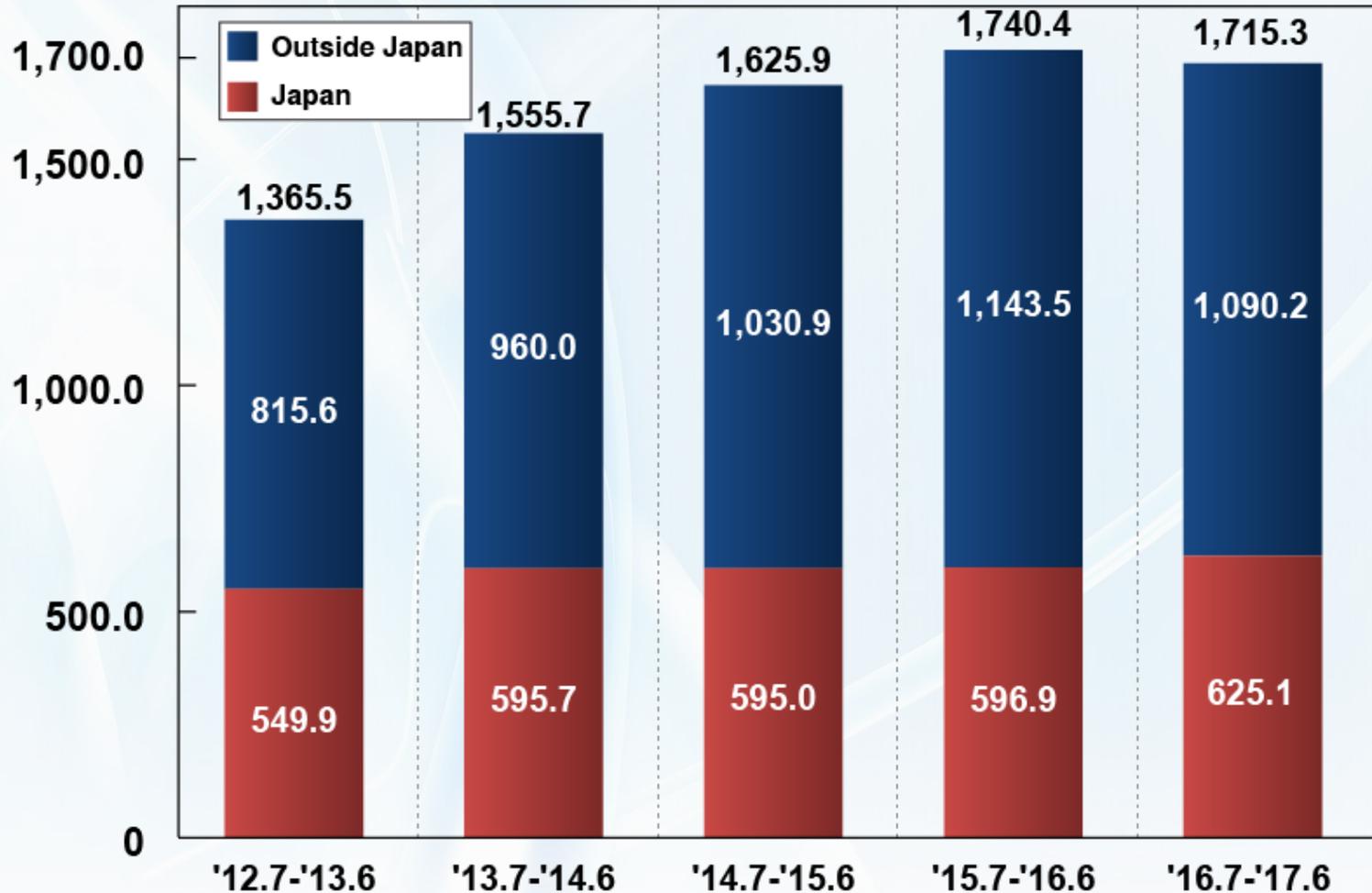


YAZAKI Group Business Status (As of June. 20, 2017)



	Japan	Americas	Europe Africa	Asia Oceania	Total
Countries & Regions	1	10	23	12	46
Affiliates	66	24	29	47	166
Locations	328	121	65	105	619
Employees	20,195	92,694	51,403	121,508	285,800

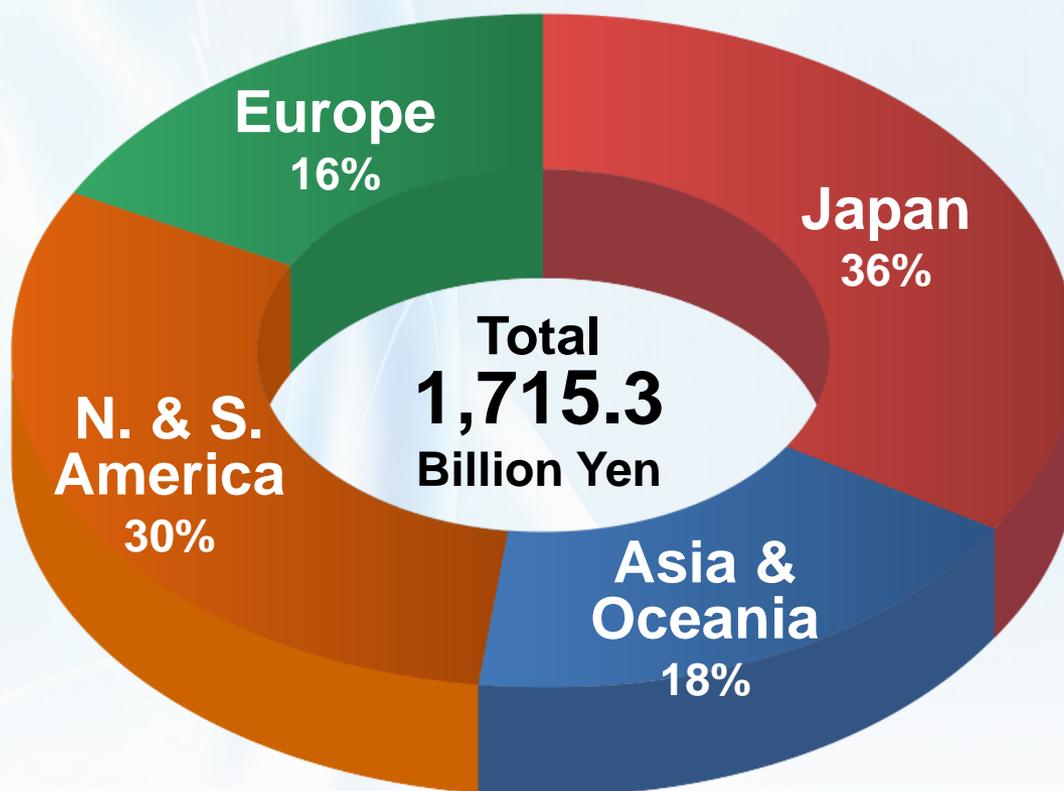
YAZAKI Group Consolidated Annual Sales



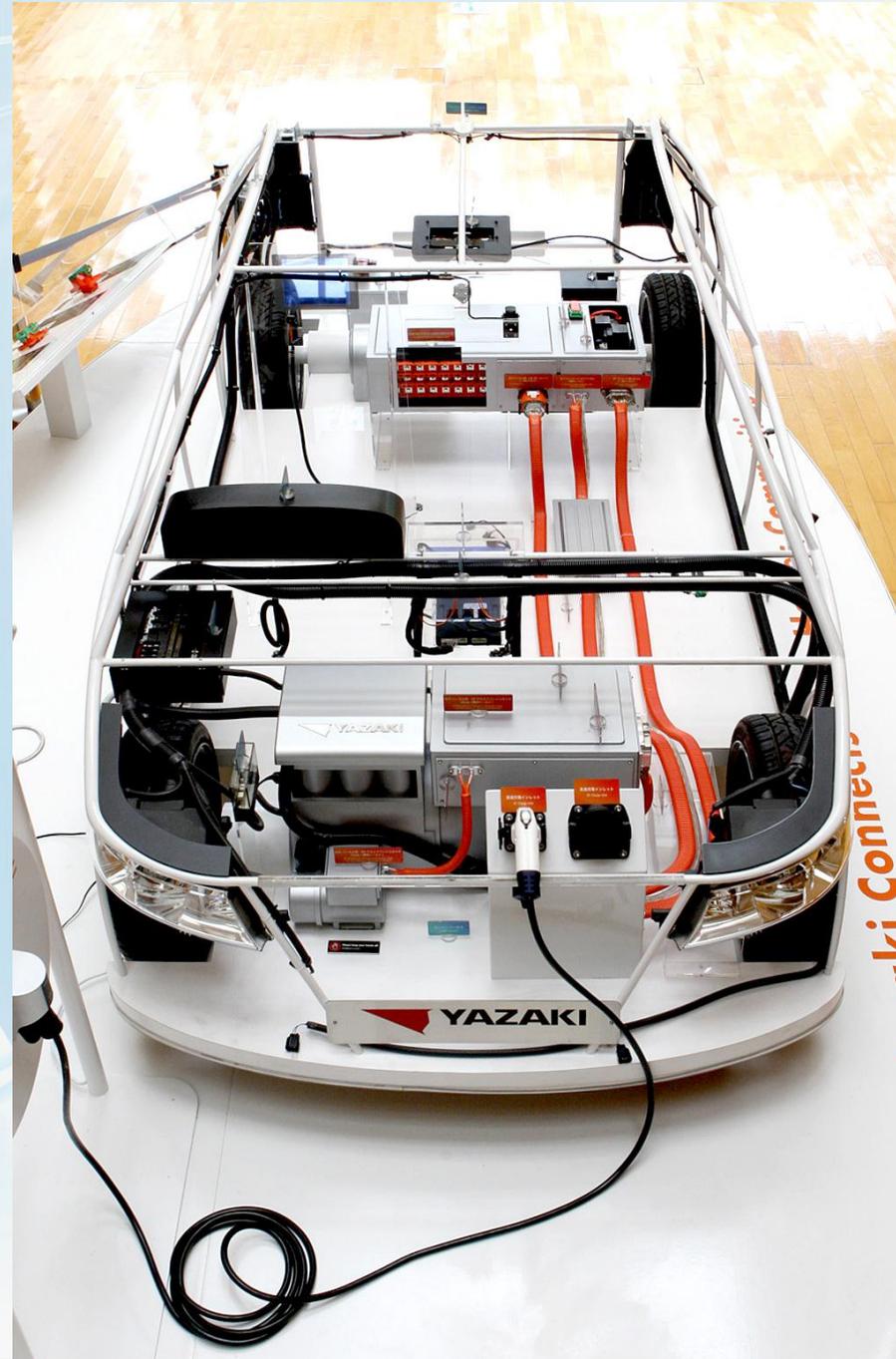
Unit: Billion Yen

Breakdown of Consolidated Sales

July 2016 – June 2017



Automotive Business



Distinguishing Characteristics

1. Global Business Deployment

2. EEDDS Supplier

-Electrical/Electronic Distribution & Display System

3. Total Manufacturing Supplier

-From R&D to final assembly and delivery

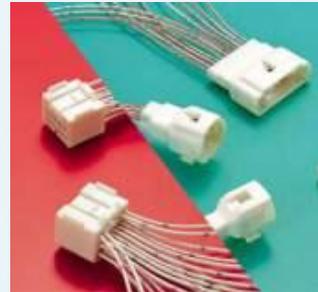
4. Independent Supplier

5. Broad Business Connections with OEMs Worldwide

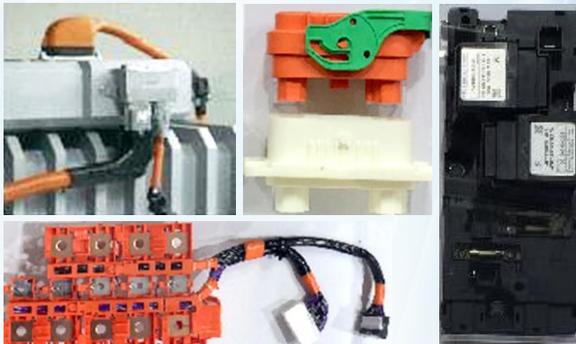
Wire Harnesses & Connectors



Wire Harness (Front End)



Connectors



High Voltage Wire Harness Products

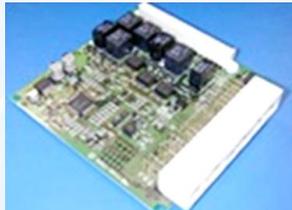
Instrument & Electronic Devices



Graphic Meter



Head-up Display



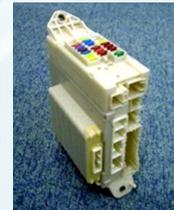
ECU



J/B-ECU



Battery Monitoring Unit



Power Distribution Box



Battery Switch Unit



DC/DC Converter



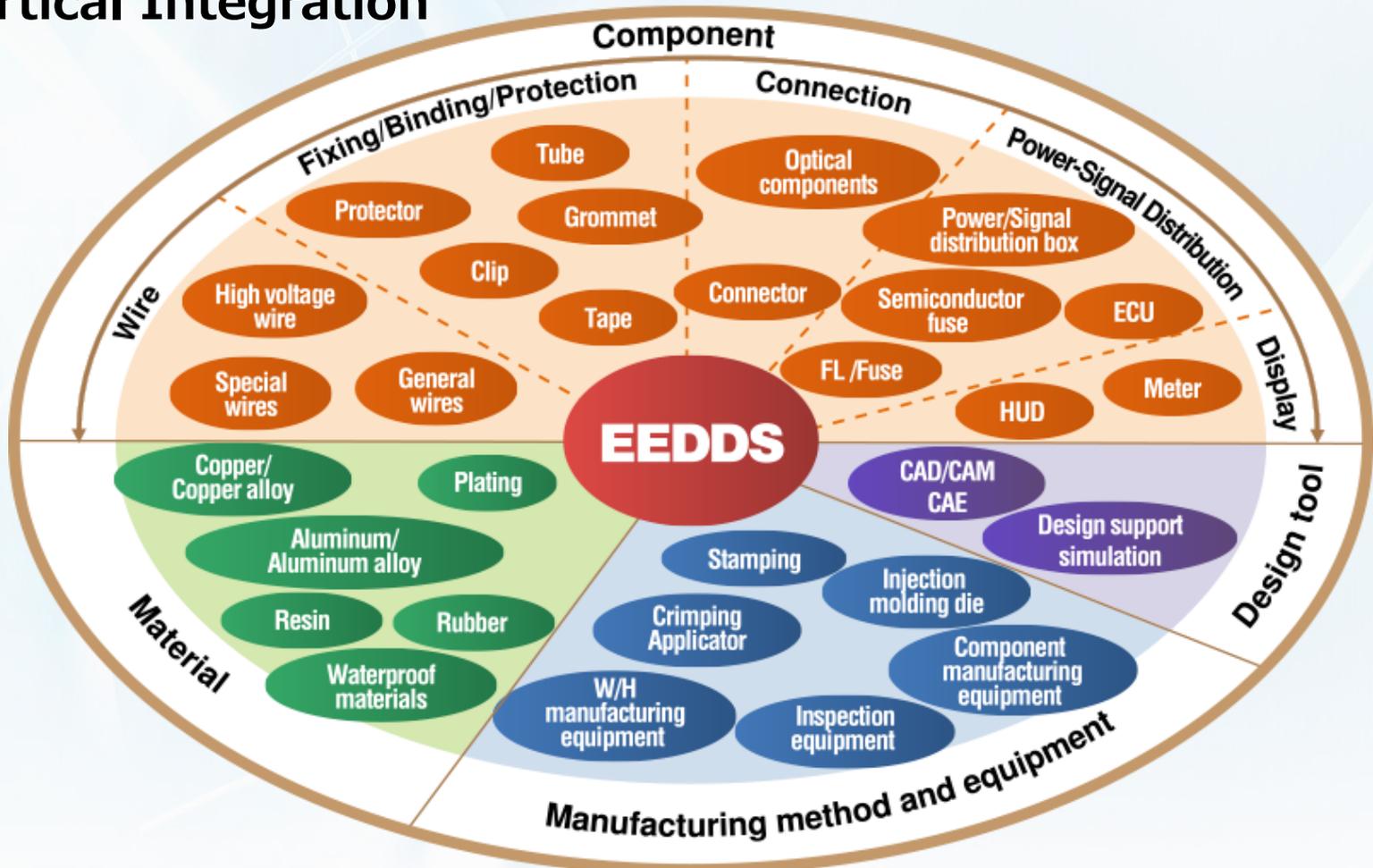
Interior Lamp



Sensor

Automotive Business Total Production

Vertical Integration



EEDDS: Electrical/Electronic Distribution & Display System

Life Environment Equipment Business



Distinguishing Characteristics

1. Broad array of businesses consisting of electric wire, gas equipment, environmental systems, and general transportation system

Electric Wire

- Electric wire and cables, branch cables, diagnostic equipment and EV chargers

Gas Equipment

- Meters, sensors, controllers and supply equipment

Environmental Systems

- Air conditioning and solar heating systems

General Transportation Systems

- Tacographs, taxi meters and drive recorders

2. Nationwide sales and service network

31 branches, 5 offices, 12 subsidiaries, in addition to distributors, agencies, service shops and contractors

L & E Equipment Products

Electric Wire



Electric Wire
and Cable

Environmental System Equipment



Solar Heating
System



Air Conditioning
System

Gas Equipment



Gas Meter



LP Gas Alarm



General Transportation System



Digital Tachograph



Taxi Meter



Drive Recorder

Yazaki in Tunisia

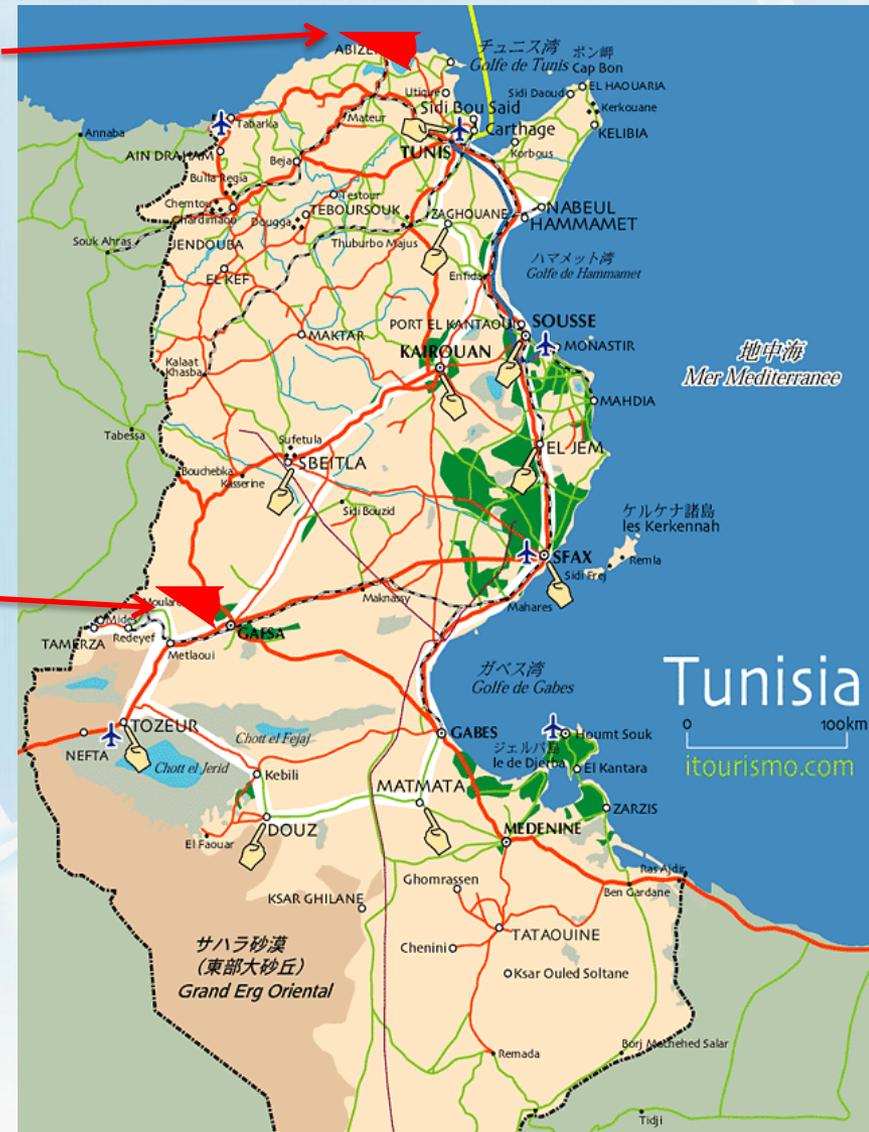
Yazaki Locations & History in Tunisia

Yazaki Automotive Products Tunisia S.r.l. (YAP-T) Bizerte

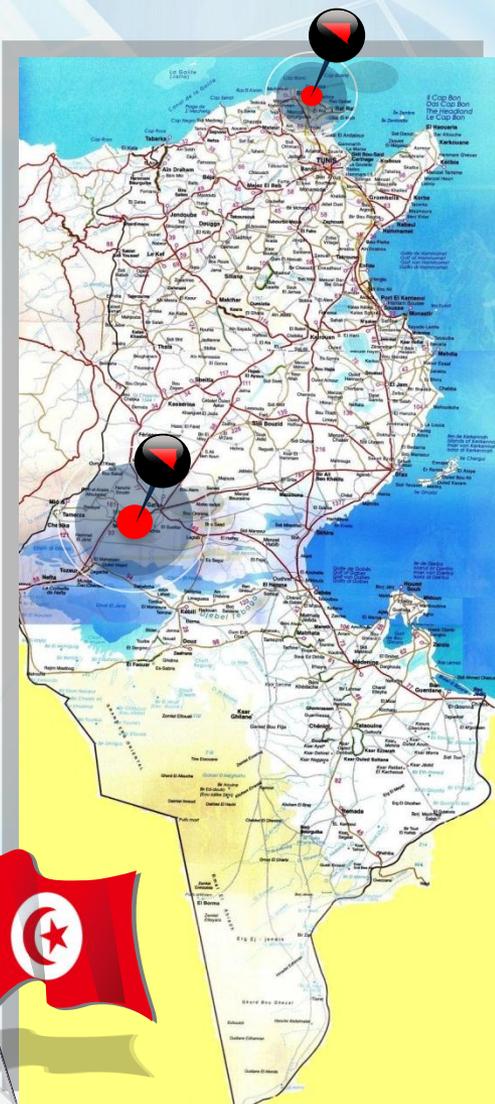
- 2000: Company Established by Cablettra as (Société de câblage pour véhicules) SA
- 2001: Start of production
- 2011: 100% acquired by YAZAKI
- 2011: New project production start
- 2013: Additional products production start
- 2014: Transfer multiple locations to a single new building

YAZAKI TUNISIA SARL (YTU) Gafsa

- 2009: Company Established / Start of production
- 2009: Start of production first customer
- 2010: Start of Production second customer
- 2011: “Arab Spring” in Tunisia
- 2011: Metlaoui & Mourales pilot plants closed and Production transferred to main plant
- 2012: Move to New Plant



Yazaki in Tunisia



Yazaki Bizerte

Employees:	2300
Building Area:	15000 m2
Main Product:	Wire Harness



Yazaki Gafsa

Employees:	1300
Building Area:	23000 m2
Main Product:	Wire Harness



***Thank you for your
kind attention***