

Working in Sunderland



Working Hard For Each Other





Martin Kendall

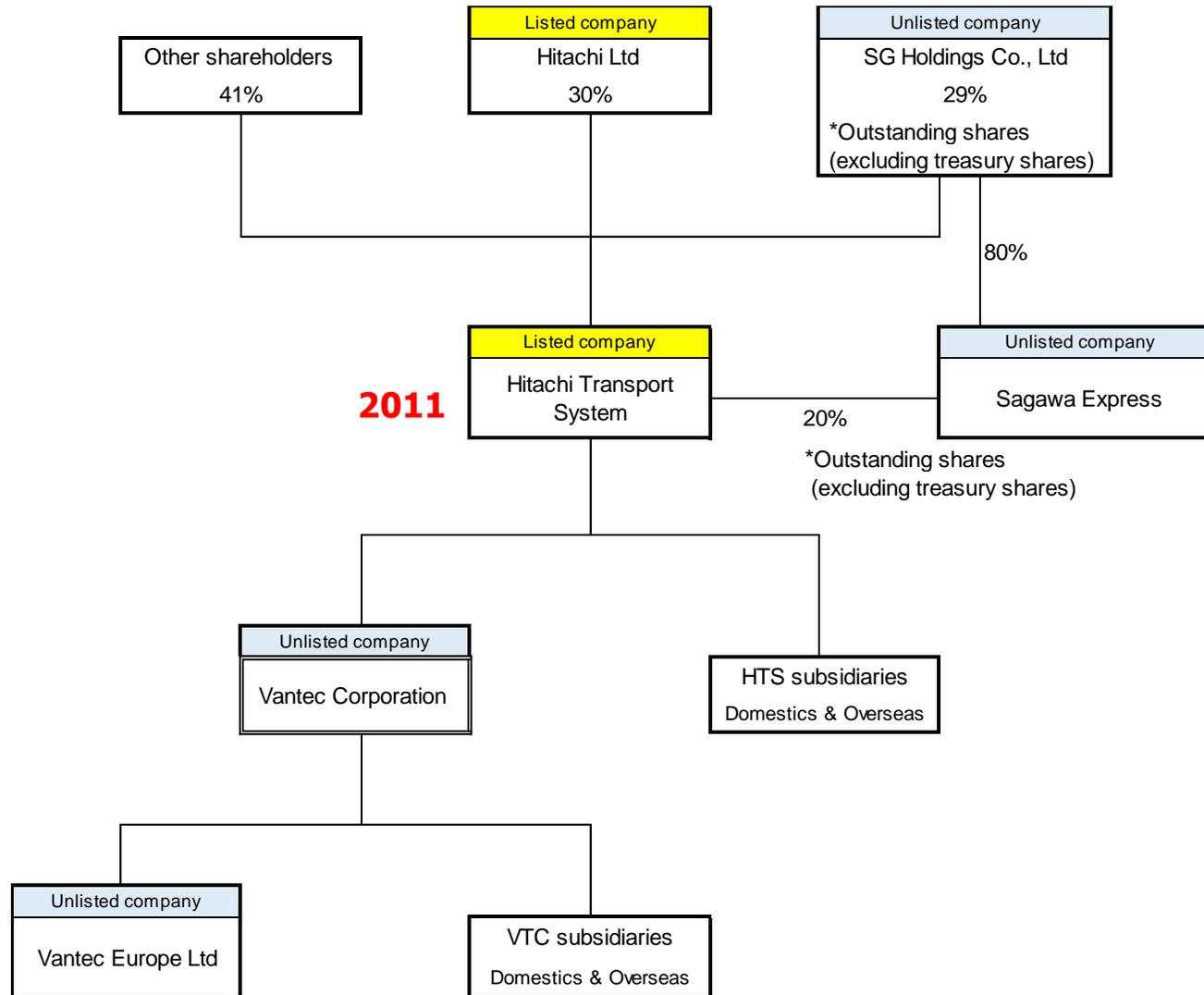
*Managing Director, Vantec Europe Limited
Responsible for Europe and Russia*

Joined Nissan 1986

- *Material Handling Team Leader 1988*
- *Material Handling Supervisor 1990*
- *Material Handling Engineer 1999*

Joined Autrans = Vantec 2002

- *Nov 2002 - General Manager*
- *April 2012- Managing Director*



Hitachi Limited

Consolidated Employees: 320,725

Hitachi Transport System

Consolidated Employees: 48,843
(Japan: 29,418 people. Overseas: 19,425)

Vantec Corporation

8,046

Vantec Europe

1012 perms + 203 temps

Hitachi Transport System group

132 companies (in 106 Overseas)

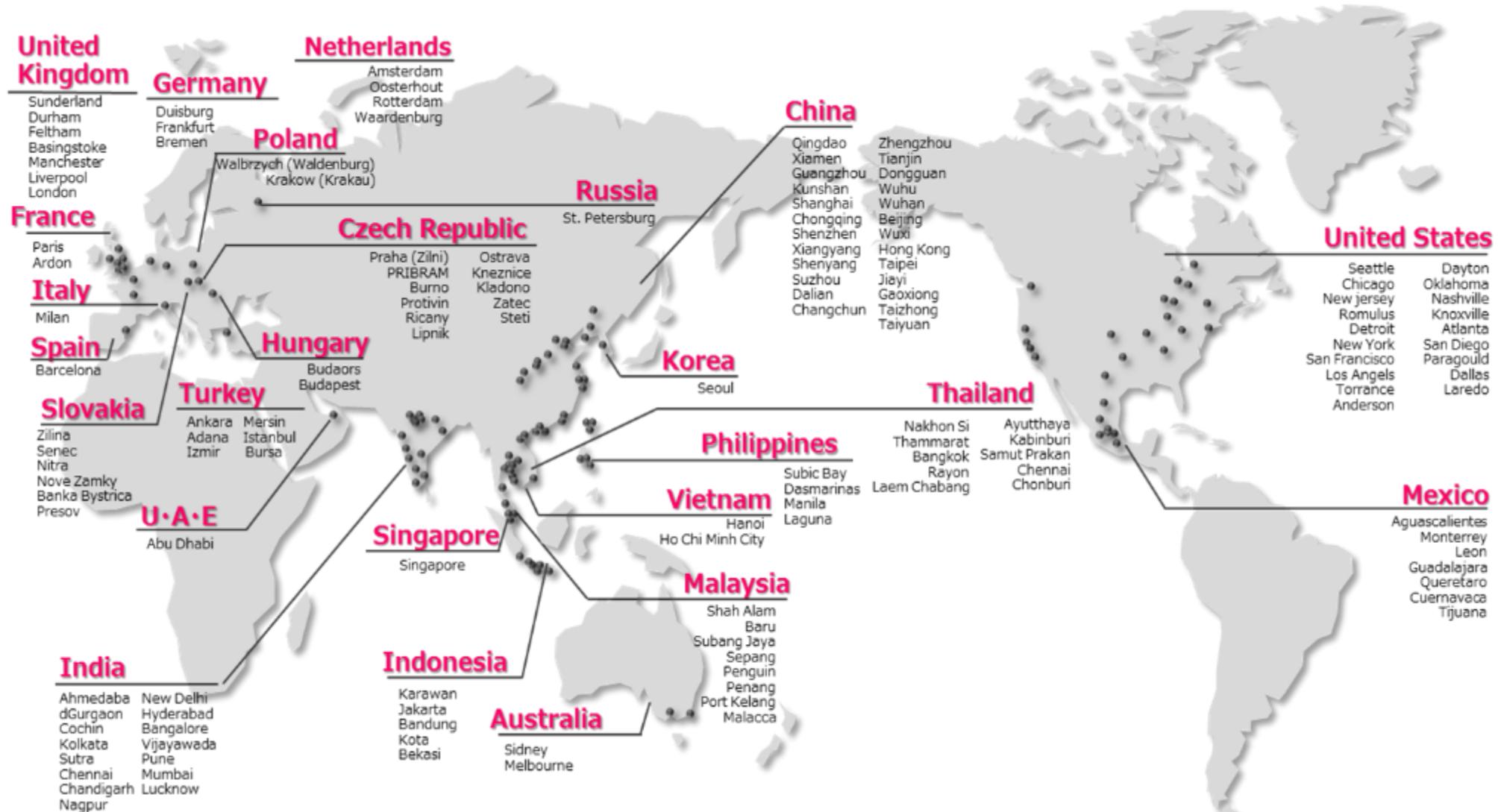
31 countries (Japan / Europe 15 / Americas 2 / Asia and Oceania 13)

765 sites (Japan: 357 sites. Overseas: 408 sites)

6,370,000m² warehousing space (Japan: 4,610,000m². Overseas: 1,760,000m²)



HTS and Vantec Global Locations



Company Name	Vantec Europe Ltd
Head Office	3 Infiniti Drive, Hillthorn Business Park, Sunderland, Tyne and Wear, NE37 3HG T: +44(0)191 416 1133 / F: +44(0)191 416 1970
Managing Director	Martin Kendall
Established	1990
Capital Stock	£2 million
Employees	1012 Permanent headcount (203 temp) April 2017
Consolidated Sales	£49.6 million (FY2016) est.
Vantec Europe Website	https://www.vantec-gl.com/uk

VEU - Core Values & Guiding Principles



Compliance

We will adhere to Legal and Corporate Rules and Regulations

LAW/REGULATIONS
ETHICS

Customer Focus

We will strive to delivery a quality service to our customers in a safe manner

SERVICE
COST

Innovation and Excellence

We will develop our people and processes for business improvement, sustainability and growth

TRAINING & DEVELOPMENT
CONTINUOUS IMPROVEMENT
TECHNOLOGY

Diversity and Inclusion

We will provide an equal opportunities environment that promotes trust, communication and teamwork

EQUALITY
COMMUNICATION
TEAMWORK

Sustainability

We will provide a place of work that promotes a positive impact on the Environment, Society and Economy

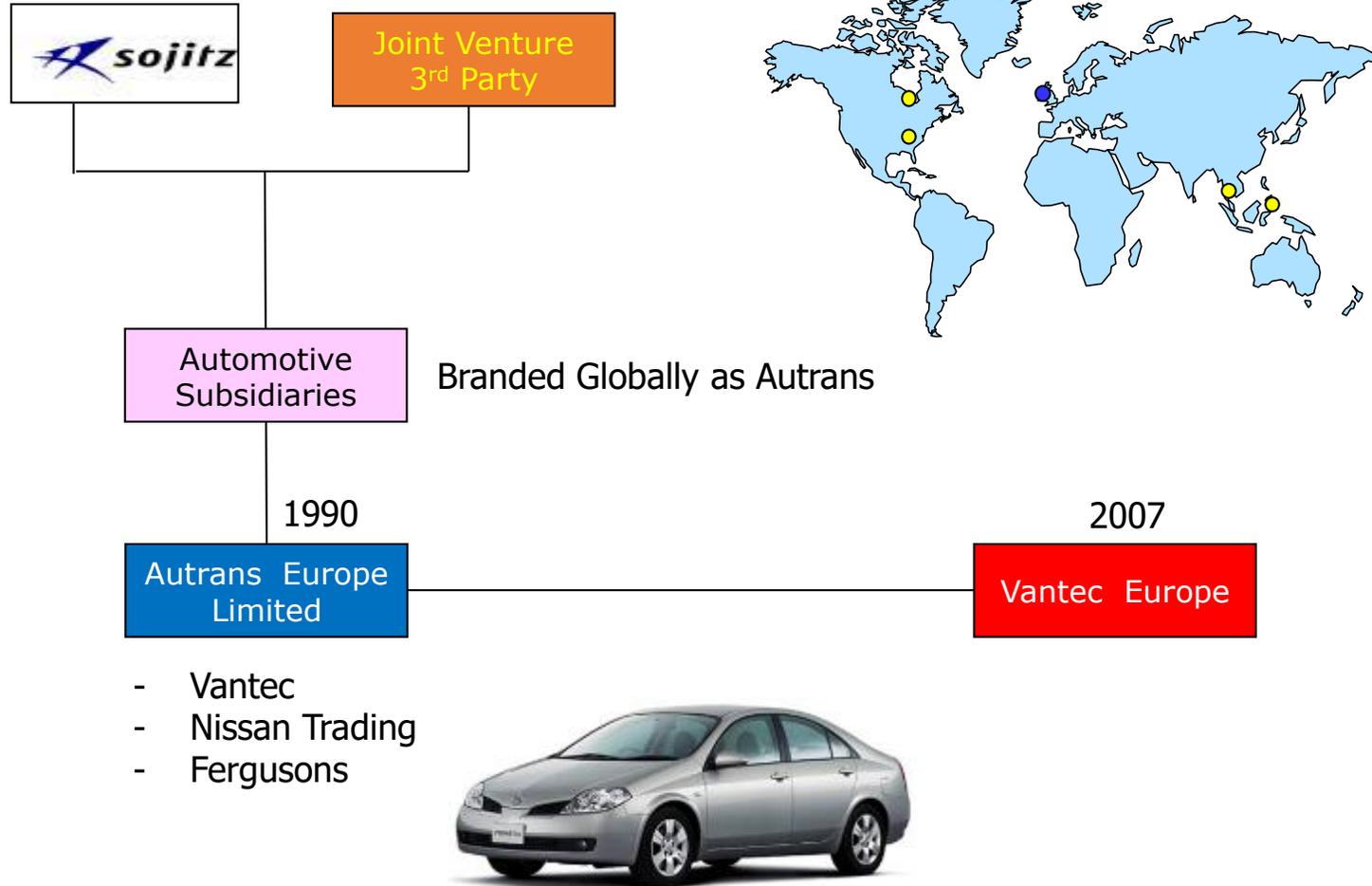
ENVIRONMENT
SAFETY
JOBS

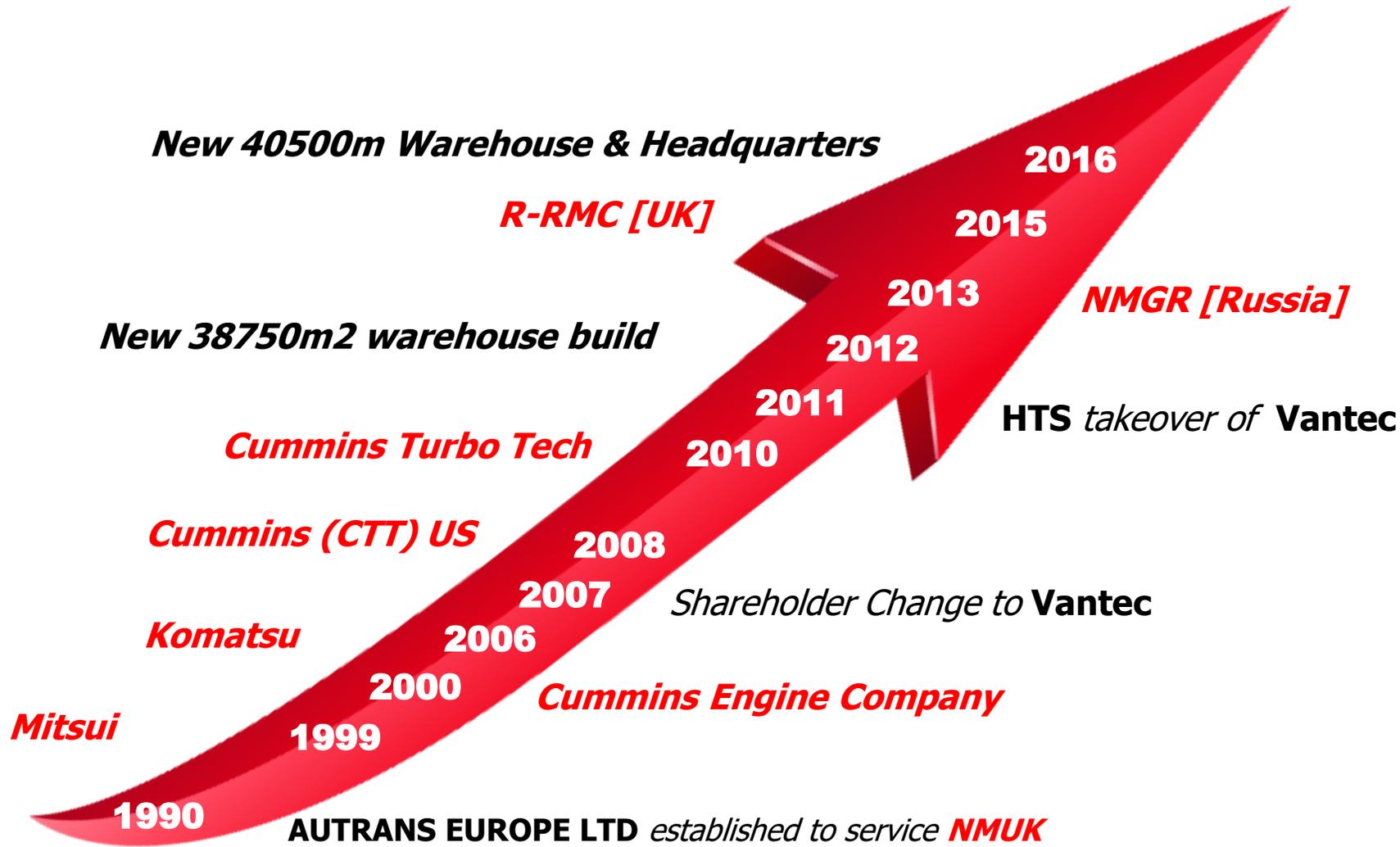


VEU in the early years – Autrans in Sunderland



Automotive Subsidiaries







- **NMUK & Global Support**
 - NMGR - St Petersburg
 - NNA- Canton
 - NSA – Pretoria [System Setup]



- **Rolls-Royce Motor Cars**



- **Thorn Lighting**

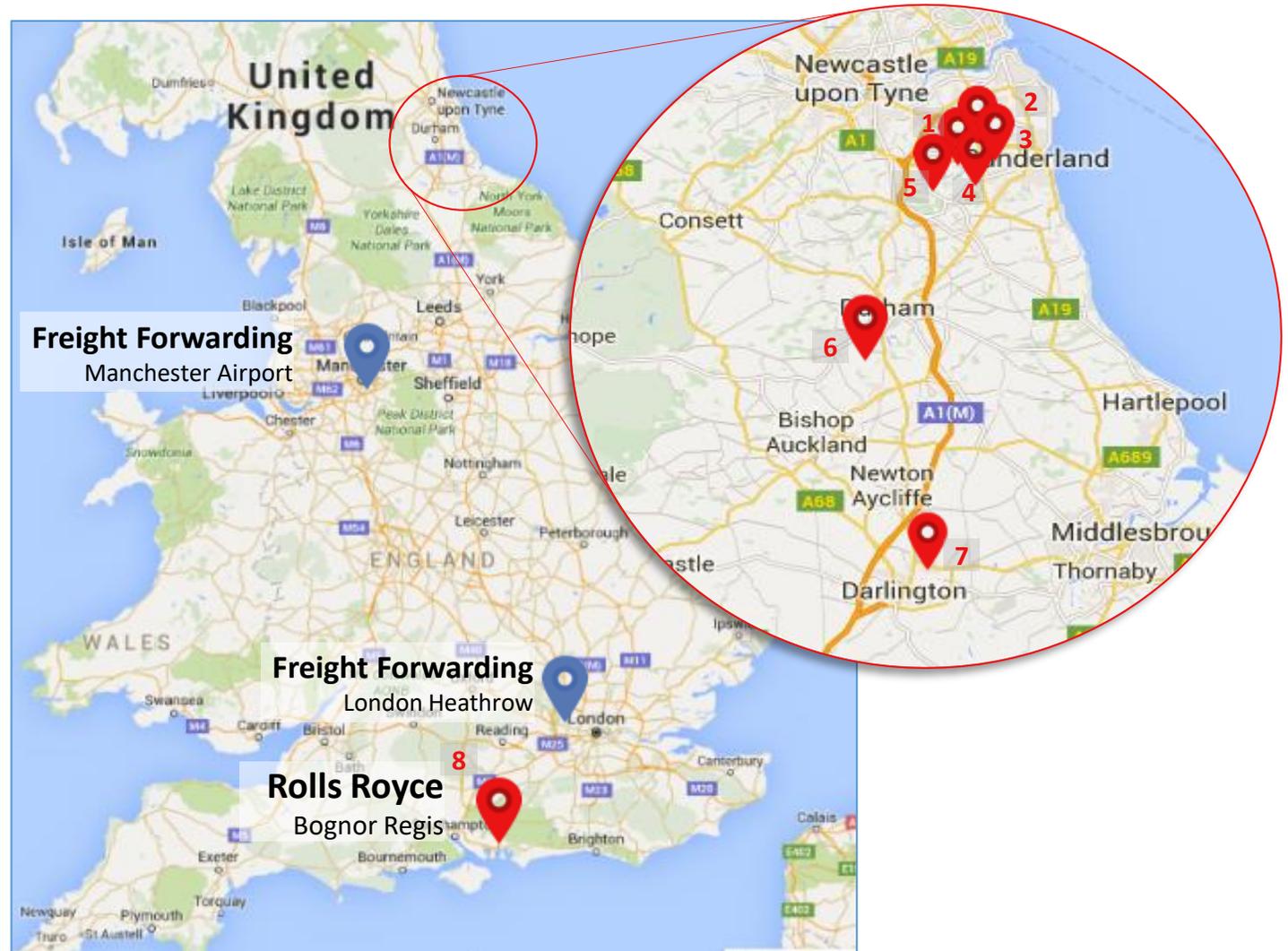


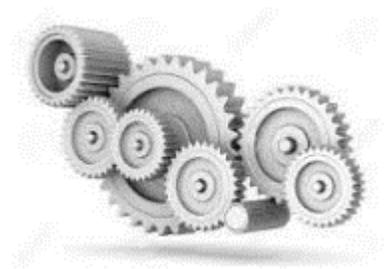
- **Komatsu**
 - Construction Equipment



- **Cummins**
 - Engines
 - Emission Systems
 - Turbo Technologies [Consultancy]

- 1. Hillthorn Farm**
Washington, Sunderland
- 2. Cherry Blossom Way**
Sunderland
- 3. Turbine Business Park**
Sunderland
- 4. Freemans**
Washington, Sunderland
- 5. Komatsu**
Birtley
- 6. Thorn**
Spennymoor
- 7. Cummins**
Darlington
- 8. RPMC**
Bognor Regis





Core Logistics Competencies – 3PL

3rd Party Logistics Warehousing

Decant Operations

Kitting and Sequencing

Returnable Packaging Control

Warehouse to Plant Transportation

Container Vanning/devanning

Additional Operational Competencies

Quality Control Inspections

Rework Operations

Sub Assembly

Pre-Production Product Configuration

Line Side Support

Engineering & Associated Competencies

New Facility Build

Project Management

Strategic Warehouse Capacity Planning

Optimised Warehouse Layouts

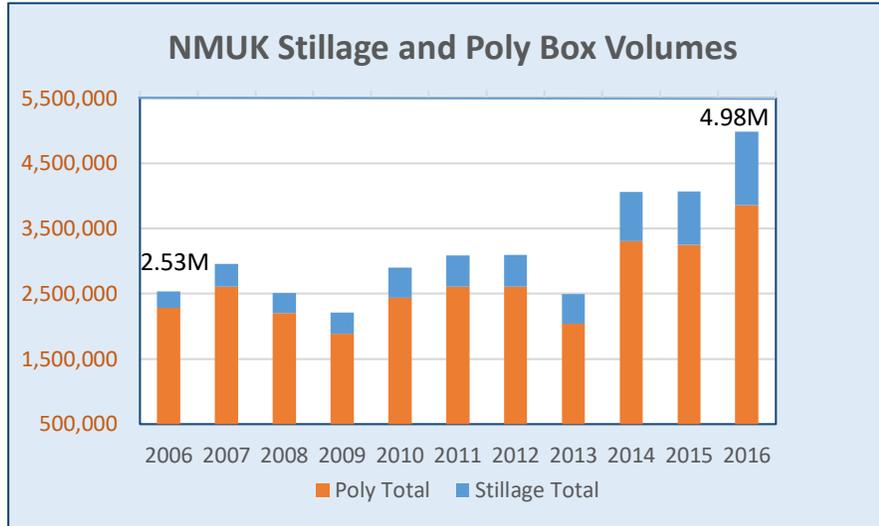
Consultancy

Supply Chain Development

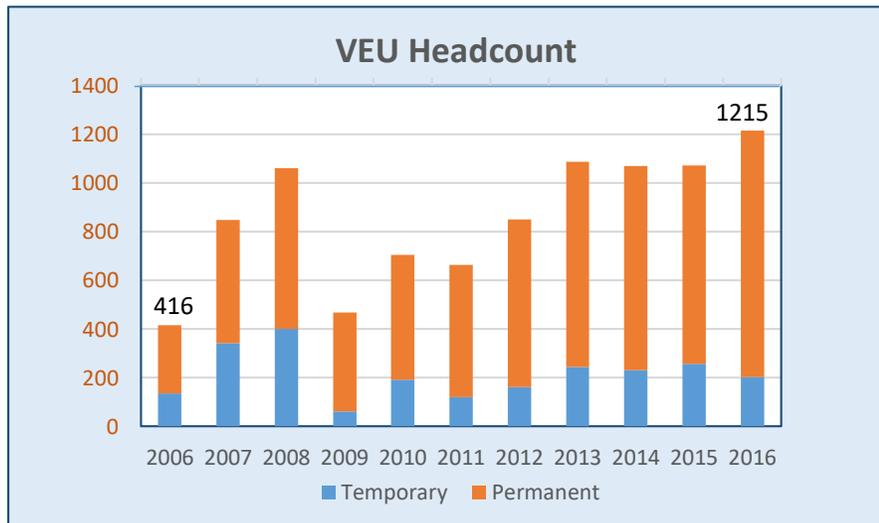
Warehouse Management System [VIMS]
Design and Development

Systems Hardware Infrastructure

VEU - Volume throughputs and growth



97% case throughput increase due to volume growth and increased vehicle complexity



Workforce increase due to award of new business plus generic growth





- Passionate workforce with historical hard-working ethics
- Sociable, friendly and caring communities
- Highly supportive and enthusiastic Local Government promoting growth and investment
- Extensive collaborative links for business productivity and educational research innovation
- Excellent commuting and transit links [road, sea, air, rail]



- Almost £50 million invested in the last 5 years on warehousing facilities to consolidate Nissan product.
- Turbine Warehouse [38750m²] was the UK's first and largest development built on 2012 Enterprise Zone
- Turbine was one of the fastest build programmes for a project of its size in the UK. Hillthorn faster!!
- Hillthorn took just 9 months from initial concept to being fully operational.
- Combined warehousing space is almost 80,000m²

Investing in Sunderland - Warehouse build support [Hillthorn]



APRIL 2015

Utility Diversions (by SCC)

MAY 2015

Mobilisation , site strip & ground stabilisation

JUNE 2015

Piling frame & slab

JULY 2015

Drainage & earthworks

AUGUST 2015

Steel Frame erection

SEPTEMBER 2015

External concrete, roof & cladding

OCTOBER 2015

Internal floor pours

NOVEMBER 2015

Racking erection & internal floor pours

DECEMBER 2015

Completion & fit out

JANUARY 2016

Plant support



- Competitive land pricing on Councils technical Innovation park
- Open collaboration between Vantec, Sunderland Council and Contractors
- Work team inclusive of Council Planning and Regulations department
- Planning application supported and promoted through Executive Council
- “Roadblocks” and “Constraints” managed effectively with sensitivity and speed
- Plant fully operational within target timescale





- **VEU's sustainability model - Innovation**
 - VEU see Innovation as a pre-requisite for maintaining a sustainable business with improved growth and profit aspirations
- **VEU investment in innovation**
 - To promote a safe, positive and embracing culture [management]
 - Establish an environment to encourage creativity [facility]
 - Provide fearless opportunity for people to express ideas openly [people involvement]
- **VEU collaborative partnerships with stakeholders**
 - **External partnerships**
 - Customer – Establish needs of the customer to focus direction
 - Sunderland University – Utilisation of educational and research specialists, tools and techniques.
 - Sunderland Council – Access to business links and potential funding/ Investment/promotional opportunities
 - **Internal stakeholder partnership**
 - To invest in our people and harness the best conceptual ideas
 - Win the common goal with can do attitude and a desire to succeed
 - Work with Global Vantec partners to harness best practice

Thank You for your time